

1 **Variety in snack servings as determinant of acceptance in school-aged children**

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7

8 **Abstract:**

9 Variety within a meal is known to increase intake. However, intake of certain food items (e.g. vegetables) in  
10 children is consistently below recommendations, and increasing the consumption of such food would lead to  
11 health benefits. This study investigated how different levels of food variety influence children's acceptance.  
12 A total of 132 children, aged from 9 to 11 years, were exposed to vegetables, fruits and nut snacks during  
13 mid-morning break at school. Two different sets of stimuli were used in a within subject design: Classical  
14 Variety (CV), i.e. serving of different foods and Perceived Variety (PV), i.e. serving of the same food in  
15 different shapes. For each set, three levels of variety in the servings were tested: low, medium, and high.  
16 Intake and liking were determined for each serving set. ANOVA results showed that intake of CV set  
17 decreased according to the level of variety, whereas results of PV set only showed an increase of liking with  
18 increasing levels of variety. Adding more variations of products appeared to be less successful on  
19 consumption despite changing the liking of the products, may be because consumption is more affected by  
20 acceptability and familiarity for the stimuli than by variety.

21 **Keywords:** food variety, children, fruits, vegetables, consumption, liking

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## 24 1. INTRODUCTION

25 Children population surveys indicate the need to increase the intake of fruits and vegetables (Fox, Condon,  
26 Briefel, Reidy, & Deming, 2010). Indeed, in most countries daily consumption of fruits and vegetables is  
27 well below the recommendations of five portions a day (Lorson, Melgar-Quinonez, & Taylor, 2009; National  
28 Obesity Observatory (NOO), 2012; WHO, 2006). Moreover, recent studies on children's food preferences  
29 showed that vegetables are still the least liked food category, particularly among school-aged children and  
30 adolescents (Lanfer, Hebestreit, Ahrens, Krogh, Sieri, Lissener et al., 2011). Considering that the pattern of  
31 fruits and vegetables consumption persists into adulthood (Lien, Lytle, & Klepp, 2001), it is important to  
32 establish healthy habits from childhood.

33 On one hand, dietary variety is an important component of a healthy diet, but on the other hand it may also  
34 lead to a negative outcome. Variety within a meal is known to be one of the most powerful ways to increase  
35 energy intake, with a larger amount of food being consumed in meals characterized by high variety. Earlier  
36 studies (Rolls et al., 1981; Rolls et al., 1982; Spiegel, & Stellar, 1990; Hollis, & Henry, 2007) explained this  
37 behavior by the mechanism of sensory-specific satiety (SSS); when a variety of foods is available, there is  
38 the tendency to switch from one food to another because of the decrease in palatability in any one food after  
39 consumption (Rolls, 1986). McRory, Fuss, McCallum, Yao, Vinken, Hays, & Robert, (1999) and Norton,  
40 Anderson, & Hetherington, (2006) have shown that dietary variety is associated with increased energy intake  
41 and body fat in adults. Thus, offering a meal with high variety could potentially lead to overeating.  
42 Unfortunately, few studies have been addressed to children (Epstein, Robinson, Temple, Roemmich,  
43 Marusewski, & Nadbrzuch, 2009; Avena & Gold, 2011; Bucher, Siegrist & van der Horst, 2014).

44 One of the first experiments conducted on food variety in children suggested that it influenced intake of low  
45 energy density foods as well as high energy density alternatives (Epstein, 2009). Temple, Giacomelli,  
46 Roemmich, & Epstein (2008) investigated the effects of a varied diet in children, and showed that offering a  
47 high variety of foods could increase energy intake, but the response was not related to energy density. This  
48 suggested that, also for low energy dense foods, such as fruits and vegetables, increasing the variety of foods  
49 offered may increase their consumption. Thus, variety may be used as an alternative approach for promoting  
50 intake of particular healthy products, such as fruits and vegetables.

51 Variety has rarely been used to encourage children's vegetables consumption. Roe, Meengs, Birch, & Rolls  
52 (2013) tested several familiar fruits and vegetables as snack with pre-school children, and successfully found  
53 that providing a variety of foods increased the likelihood that children would select some of them as well as  
54 the amount they actually chose and ate.

55 Most of the previously mentioned studies considered food variety as the variation of number of products but  
56 relatively little is known about what food variety actually means for children. It is likely that varying sensory  
57 properties such as taste, texture, size, shape, and color will influence perceived variety since such attributes  
58 have previously been demonstrated to affect SSS (Rolls et al., 1982). In vegetables, shape is known to affect  
59 liking in children aged 9-12 years, who prefer to have their vegetables cut and presented in more complex  
60 serving styles (Olsen, Ritz, Kramer, & Møller, 2012a; Zampollo, Kniffin, Wansink, & Shimizu, 2012). Olsen  
61 et al. (2012a) also demonstrated that size did not matter when vegetables were cut, but when served as a  
62 whole or as chunks the ordinary size was preferred over the smaller size. The present study investigated the  
63 effect of two different types of variety on fruits and vegetables snacks intake and acceptance in school  
64 children; *Classical Variety (CV)*, i.e. serving of different foods and *Perceived Variety (PV)*, i.e. serving of  
65 the same food in different shapes. The aim was to investigate if the CV and PV choice varieties influence  
66 acceptance and intake of snack servings in a similar way in Danish school-aged children.

67 We hypothesized to obtain a lower consumption of PV set compared to CV set, since in the first one only the  
68 appearance and remotely the texture were changed.

69 Eating habits and frequency of consumption of fruits and vegetables were also investigated, through a  
70 questionnaire completed by the children's parents.

71

## 72 **2. MATERIAL AND METHODS**

### 73 **2.1 Participants**

74 One-hundred-fifty-three children from a public school in Copenhagen (Denmark) were enrolled in the study.  
75 Children were aged from 9 to 11 years, 63 (47.7%) were girls and 69 (52.3%) were boys. Participant  
76 characteristics are given in **Table 1**.

77 A total of seven classes were involved: four 3<sup>rd</sup> graders (9-10 years) and three 4<sup>th</sup> graders (10-11 years). One  
78 3<sup>rd</sup> class was involved in a pilot study (n=18) only, whereas all other children (n=132) took part in the main

79 experiment. Teachers and parents were thoroughly informed about the study and parents gave written  
80 consent and completed a short questionnaire on food allergy or whether their child followed a specific diet  
81 prior to study start. None of the children involved in the present experiment followed specific diets. Children  
82 who suffered from allergies for pilot study products were not served these products in their servings.  
83 Children's participation in the study was voluntary and classes received mixed toys (value: 80 US dollars) as  
84 a small reward for their participation. The study complied with the Helsinki declaration, and after reviewing  
85 the study protocol, the Danish National Committee on Biomedical Research Ethics found that it did not  
86 require formal ethical approval.

87

## 88 **2.2 Pilot study**

89 A pilot study was carried out to select the stimuli for the main experimental study. Fifteen snack foods were  
90 tested for liking, familiarity, frequency of consumption, and preferred serving styles by one of the school  
91 classes. The presented fruits and vegetables were: pear, red apple, dried cranberry, almond, parsley root,  
92 beetroot, white cabbage, plum, green apple, red currant, hazelnut, parsnip, carrot, kohlrabi, and Brussels  
93 sprout. Products were selected on the basis of suitability as a snack food and conformed with  
94 recommendations for the New Nordic Diet (Mithril, Dragsted, Meyer, Tetens, Biloft-Jensen, & Astrup,  
95 2013). All products, except cranberries and almonds, were organically produced, as well as complied with  
96 seasonal availability from the Danish suppliers. They were further selected on easiness to handle and divide  
97 in portions.

98 Testing took place in the classroom. Children were instructed how the questions were phrased and how to  
99 use the scales. This was practiced a couple of times in plenum. For each food, children were asked about  
100 familiarity (before tasting the food): "Do you know this food?" on a 3-point scale: "No, I've never seen it  
101 before", "I've seen it, but not tasted", and "Yes, and I've tasted it". Then children tasted the food and rated  
102 liking: "How much do you like this food?", on a 7-point hedonic facial scale adopted from Chen,  
103 Resurreccion, & Paguio (1996) with the descriptors: "really bad", "very bad", "bad", "okay", "good", "very  
104 good", and "really good". Finally, children assessed their frequency of consumption: "How often do you eat  
105 this food?" and answered through a 5-point scale with the descriptors: "Never", "A few times a year", "A  
106 few times a month", "A few times a week", "Every day".

107 During tasting, children were offered a small piece/bunch (around 30 g) of each food one at a time in a mid-  
108 morning break. To minimize peer interaction and the effect of serving order, during assessments, two serving  
109 orders were used, so children sitting next to each other would not evaluate the same food at the same time.  
110 Half of the children received the foods in the order mentioned above, and the other half received the opposite  
111 order. Products were served with a small break between each serving. After each tasting children took a sip  
112 of water for palate cleansing. Results are shown in **Table 2**. Familiarity is reported as the percentage of  
113 children answering “I know this vegetable and I've tasted it” (score 3), while frequency of consumption was  
114 measured as the sum of the percentage of children answering “A few times a week” and “Every day” (scores  
115 4 and 5).

116 In order to choose stimuli shapes for the main study, after the tasting session, children rated their liking of  
117 pictures of green apple and carrot presented in four different serving styles: small chunks, slices, sticks, and  
118 triangles. The eight serving shapes were arranged with each vegetable in a similar position in identical plates.  
119 Children evaluated liking of each serving shape individually: “How much do you like this serving style?”  
120 and answered on the 7-point hedonic facial scale described above. Children were instructed not to influence  
121 their classmates with facial expression or comment about the food they tasted, and it was carefully  
122 emphasized that there were no right or wrong answers. Results showed that, for both green apple and carrot,  
123 children’s liking increased significantly from simpler shape (small chunks) to more elaborated cutting (sticks  
124 and triangles).

125

## 126 **2.3 Main study**

### 127 *2.3.1 Stimuli*

128 Selection of stimuli for the eating sessions was based on liking of the products rated in the pilot study, but  
129 also based on practical considerations. Practical issues included for instance ease of handle and storage.  
130 Several products were excluded due to browning during storage. Familiar and liked products were chosen to  
131 minimize the effect of rejection of novel or disliked foods.

132 The final products chosen and their serving shapes were: carrot chunks (a), sticks (b), slices (c); green apple  
133 chunks (d), slices (e), triangles (f); plum chunks (g); white cabbage quadrangular pieces (h); dried cranberry  
134 (i); almond (l). Two stimuli sets were served: ‘Classical Variety’ (CV), in which the number of different

135 foods varied, and ‘Perceived Variety’ (PV), in which only serving styles shape of green apple and carrot  
136 were varied. For each set, three levels of variety were tested: low (2 stimuli), medium (4 stimuli), and high  
137 variety (6 stimuli). Stimuli were arranged in transparent plastic boxes giving 6 different serving styles. The  
138 total amount of each serving box was 200 g, thus the amount of each product changed on the basis of set and  
139 level of variety. Exact content of the 6 servings is described in **Table 3**. **Total** amount of calories in the  
140 servings were 84 kcal /200 g for PV levels and CV low level; 227 kcal/200 g for CV medium level; and 340  
141 kcal/200 g for high level. Nuts and dried fruits, that are commonly used as snack in Danish children, were  
142 added to increase the variation in the CV set, despite their energy density varied from that of fresh fruits and  
143 vegetables. All snack foods were served raw, except for cranberries and almonds.

144

### 145 *2.3.2 Experimental study design*

146 The study consisted of five separate phases (**Table 4**): Baseline measurements, intake measurement, overall  
147 rated and ranked liking measurements, anthropometric measurements and parent’s questionnaire.

148 - *Baseline measurements:* Baseline measurements were performed during the first two days, at  
149 midmorning at school, in the presence of a teacher and an experimenter. To increase ecological validity,  
150 children were tested in a familiar environment, their classroom (because Danish children usually eat in their  
151 classrooms). The number of children in the 6 classes ranged from 18 to 25. The experimenters were  
152 thoroughly trained in order to give all instructions in a standardized manner. Testing of familiarity, liking  
153 and frequency of consumption of each selected snack vegetable, followed the same procedure as described  
154 for the pilot study, with the main difference being that in the main study, the following foods were assessed:  
155 apple, carrot, almond, plum, cranberry, cabbage, cucumber and celery. These last two products were added  
156 as warm up samples and were chosen because they were known, from earlier experience (Olsen, Ritz, Kraaij,  
157 Møller, 2012b), to be respectively among the most preferred and the most disliked vegetables for children.

158 - *Intake measurements:* 2 sessions were scheduled per week, with at least a 2 day break between visits,  
159 for a total duration of 3 weeks. Each of the six different servings was served to each class in a randomized,  
160 but balanced order. All children in a class always received the same serving at a given day. At the beginning  
161 of children’s habitual midmorning break, a serving box was delivered to each child, and they were invited to  
162 eat as much or as little as they wished during the duration of the break (20 minutes). Parents had been

163 instructed not to give their children any snack foods for this break during study days. To determine  
164 individual intake, each box was marked with the child's name and the exact amount of each food item in a  
165 serving was determined with a 1 g precision (Sartorius TE1502S, Data Weighing Systems Inc., IL, USA).  
166 Participants were instructed not to share food with each other, and if anything was spilled, it was putted back  
167 to the box when the child had finished eating. After serving, the boxes were taken back to the lab to establish  
168 exact intake of each food item. No second servings were allowed. A jug of water was also offered to the  
169 children during the eating session. Products were prepared few hours before serving, apples were dipped in  
170 water added citric acid to avoid browning, and all the products served at room temperature

171 - *Overall rated and ranked liking measurements:* After the end of the serving phase, in the following  
172 week, the overall assessment of the 6 serving sets took place. To allow direct comparisons between them, all  
173 six serving sets were presented simultaneously to the children in their plastic boxes. Children evaluated the  
174 servings individually outside the classroom. They performed a visual overall liking test (7-point facial scale)  
175 and then a visual ranking test by elimination by asking them the following question: "Which of these  
176 servings do you prefer?". The box chosen as the favorite one was removed and the question was repeated for  
177 the remaining servings until a full ranking was given. In the control group, children were also asked to rank  
178 the servings after perceived serving size.

179 - *Anthropometric measurements:* Children were weighted (Tanita, BWB-600, Tanita Corporation,  
180 Japan) and measured for height (SECA Leicester portable height measure, Medisave, UK) in stocking feet  
181 and light clothing. Height and weight were converted to body mass index ( $BMI = \text{kg/m}^2$ ), and BMI z-scores  
182 were calculated using the WHO 2007 (De Onis et al., 2007) data as reference.

183 - *Parents' questionnaire:* Questionnaire included basic demographic questions about the parents (age,  
184 sex, education level, job, height, weight) and the child (height, weight, breast feeding, weaning). Children's  
185 fruits and vegetables consumption was assessed using the following questions: 'How much does your child  
186 like fruits/vegetables?' (answer ranged from 1, 'very bad', to 5, 'very good'); 'How often does your child eat  
187 fruits/vegetables?' (answer ranged from 1, 'everyday', to 5, 'never'); 'How many portions of  
188 fruits/vegetables does your child eat per day?'; 'Are there usually vegetables available at your home?'; 'Are  
189 there usually vegetables, that your child likes, available at your home?' (answer ranged from 1, 'always', to  
190 5, 'never'); 'Who prepare snack vegetable for your child?' (Answers: 'my child prepares', 'sometimes my

191 child prepares', 'I prepare', 'my child doesn't eat vegetable for snack'). Child Eating Behavior Questionnaire  
192 (CEBQ) sub-scales (Wardle, Guthrie, Sanderson, & Rapaport, 2001) were also used to have insights on  
193 children's food habits. The following variables of the CEBQ were measured (score ranged from 1 to 5):  
194 Satiety Responsiveness (SR), Fussiness (FU), Food Responsiveness (FR), Enjoyment of food (EF), Desire to  
195 drink (DD), Emotional undereating (EU), Emotional overeating (EO). Parents also answered questions about  
196 child food neophobia traits through a reduced version of 6 items of Food Neophobia Scale (FNS) (score  
197 ranged from 6 to 30) (Pliner and Hobden, 1992).

198

## 199 **2.4 Data analysis**

200 The General Linear Model (GLM) procedure was used to perform ANOVA. *Liking* and *Intake*, calculated as  
201 percentage of grams and kilocalories consumed over the amount delivered, were considered as dependent  
202 variables. *Children* and *Class* were considered as random factors in the model, whereas *Gender*, *Set of*  
203 *variety* (CV and PV), *Level of variety* (low, medium and high) and their interaction were considered as  
204 factors. *Age* and *BMI z-score* were considered as covariates in the model. When the ANOVA showed a  
205 significant effect ( $p < 0.05$ ), post-hoc LSD test was applied. Pearson correlation coefficients were calculated  
206 to investigate the relationship between intake and liking data.

207 To investigate the influence of background variables, another GLM analysis was performed: *Intake* and  
208 *Liking* were considered as dependent variables, whereas *Fruits and vegetables consumption*, *Availability at*  
209 *home*, *Availability of liked vegetable at home*, *Availability of preparation scores*, *CEBQ variables*, *Food*  
210 *neophobia* were used as covariates in the model. The reason these analyses were run separately and in  
211 addition to the analyses mentioned above is the relatively low response rate among parents (34.8%). The  
212 analysis was performed with SAS 9.1.3 (SAS Institute INC., Cary, NC, USA).

213

## 214 **3. RESULTS**

### 215 **3.1 Baseline measurements**

216 Familiarity was calculated as the percentage of children answering the question "I know this vegetable and  
217 I've tasted it" (score 3), while frequency of consumption was measured as the sum of the percentage of  
218 children answering the question "A few times a week" and "Every day" (scores 4 and 5, respectively).



219 Average familiarity, liking scores and frequency of consumption of each snack vegetable are presented in  
220 **Table 5.**

221

222 Mean liking scores ranged from 6.5 to 4.3. All the stimuli were evaluated as familiar by more than 50% of  
223 the children, whereas the number of participants with a weekly/daily frequency of consumption largely  
224 varied (from 86.6 % to 11.8%). Familiarity data perfectly reflected liking scores. The most preferred  
225 products, apple and carrot, were familiar for more than 95% of participants; liking of almond and plum  
226 decreased gradually with the decreasing of their familiarity and frequency of consumption. Finally, cranberry  
227 and white cabbage were the least liked stimuli, although they received a somewhat high liking score; they  
228 were known by participants but the weekly/daily consumption was very low.

229

### 230 **3.2 Intake measurements**

231 Intake data of each type of serving are shown in **Figure 1**. To standardize the data across different weights of  
232 food items and energy densities, the data are expressed as a percentage; the consumed amount in grams  
233 divided by the served amount in grams converted to percentage. A significant effect ( $df=2$ ,  $F=3.85$ ;  $p<0.05$ )  
234 of the interaction between sets of variety and variety levels on intake was found. In the CV set, intake values  
235 were significantly higher for the low level (containing apple and carrot) ( $M_{CVlow}=59\%$ ), followed by high  
236 and medium levels ( $M_{CVmed}=48.5\%$ ;  $M_{CVhigh}=51.2\%$ ) which were in turn comparable. No differences in  
237 intake were found in the PV set among levels of variety. Furthermore, comparing the low level of the two  
238 sets of variety, which contained the same stimuli (i.e., apple and carrot) cut in different ways (apple chunks  
239 and carrot chunks; apple slices and carrot sticks), intake value was higher in the CV than in the PV.

240 Based on analysis of parental questionnaires ( $n=46$ ), serving intake was influenced by the availability of  
241 preparation ( $df=1$ ,  $F=7.82$ ,  $p<0.05$ ). Half of the parents declared that sometimes their child prepares his/her  
242 own snack vegetables, while the other half usually prepared the snack vegetables for their child. In all the  
243 CV set levels (low, medium and high), the intake was higher for the children that are sometimes involved in  
244 their snack preparation than those that are not. On the contrary, for the PV levels an opposite trend was  
245 observed, showing a higher intake of servings for children that don't participate in snack preparation, except  
246 for high level.

247 Intake data for each individual type of stimuli in the servings are illustrated in **Figure 2**. Intake mean of the  
248 six servings was  $106.3 \pm 65$  g. ANOVA results showed that apple was the most consumed snack in all the  
249 servings ( $p < 0.001$ ). In the CV medium set ( $p < 0.001$ ) apple intake was followed by carrot stick, whereas  
250 cranberry and white cabbage were consumed in low amounts and did not differ from each other. In the high  
251 level of CV set, significant differences among the snacks intake were found ( $p < 0.001$ ). Carrot stick, plum,  
252 almond intake amounts did not differ and they were followed by cranberry and white cabbage. Comparing  
253 the PV medium and high levels, no differences among the intake of the snacks presented in different shapes  
254 (carrot chunk, stick and slices; apple chunk, slice and triangle) were found in both set levels.

255 Total energy intake consumed of each of the different servings expressed as the percentage over the served  
256 kilocalories, is shown in **Figure 3**. A significant effect ( $df=2$ ,  $F=14.9$ ;  $p < 0.001$ ) of the interaction between  
257 sets of variety and variety levels on energy intake values was found. A lower amount of kilocalories was  
258 obtained in the CV set medium and high levels ( $M_{CVmed}=34.5$  %;  $M_{CVhigh}=37.7$  %) compared to low level  
259 ( $M_{CVlow}=60.7$  %), while no significant differences were found in the energy intake among the three levels of  
260 PV set. Moreover, confirming intake in grams data, energy intake in the CV low level was higher compared  
261 to the PV low level.

262

### 263 **3.3 Overall rated and ranked liking**

264 Children's rated liking (from 1 to 7 points) of the different serving sets are shown in **Figure 4**. A significant  
265 effect ( $df=2$ ,  $F= 5.9$ ;  $p < 0.01$ ) of the interaction between serving sets and variety levels on rated liking score  
266 was found.

267 Although not significant, an increase of liking according to levels of variety was seen for the PV set. Within  
268 the CV set, the high level received significantly higher scores ( $M_{CVhigh}=5.7$ ) than the other levels, followed  
269 by the low and the medium level ( $M_{CVlow}=5.4$ ;  $M_{CVmed}=5.0$ ). The comparison between CV low and PV low  
270 levels (apple slices and carrot sticks; apple chunks and carrot chunks) showed no significant differences in  
271 the overall liking scores.

272 Considering questionnaire variables, an effect of child fussiness on rated liking of the six serving sets was  
273 found ( $df=2$ ,  $F= 3.57$ ,  $p < 0.05$ ). To further interpret the relationship between rated liking and fussiness,  
274 children were divided according to their level of fussiness into 3 groups: group 1 (children with scores in the

275 lower 25th percentile of fussiness scores, score  $\leq 1.8$ , n=12), group 2 (children with scores between the 25th  
276 and 75th percentiles,  $1.9 \leq \text{score} \leq 3.3$ , n=19) and group 3 (children with scores in the upper 25th percentile,  
277 score  $\geq 3.4$ , n=15). Across the CV set's three levels (low, medium and high), liking scores significantly  
278 decreased with increases in child fussiness; whereas in PV levels the overall liking scores increased with the  
279 increasing of level of fussiness.

280 Ranked liking was measured asking children to rank the 6 serving styles according to their preference.  
281 Ranked liking scores (ranked from 1 to 6) of the different servings are presented in **Figure 5**. According to  
282 ANOVA results, the interaction between serving sets and variety levels was significant (df=2, F=2.82;  
283  $p < 0.05$ ). The high levels of both variety sets were ranked significantly higher than low and medium levels  
284 ( $M_{CV\text{low}}=3.5$ ;  $M_{CV\text{med}}=3.7$ ;  $M_{CV\text{high}}=4.2$ ;  $M_{PV\text{low}}=2.7$ ;  $M_{PV\text{med}}=3.1$ ;  $M_{PV\text{high}}=4.0$ ) (F=2.82;  $p < 0.05$ ). Comparing  
285 rated and ranked liking results, both measurements showed an increase of liking from low to medium and  
286 high levels, in both serving set. Ranked liking provided a clearer hedonic discrimination than rated liking  
287 between variety levels in both serving sets.

288 The correlation between intake in grams of each serving set and their rated and ranked liking scores was  
289 calculated (**Table 6**). With exception of low levels, significant relationships between snack vegetables intake  
290 and the corresponding rated liking were found. However, the intake was not correlated with ranked liking.

291

#### 292 4. DISCUSSION

293 This study investigated whether and how different levels of two sets of variety of snack servings influenced  
294 9-11 year old Danish children's intake and liking. The results did not confirm our hypothesis that intake  
295 increases according to the level of variety. In the CV set, the highest intake was observed in the serving with  
296 lowest variety, and in the PV set intake was consistent across variety levels.

297 For the CV set, the finding was surprising and may be explained with the baseline liking, familiarity and  
298 frequency data. Cranberry and white cabbage, which were included in the less consumed serving sets, were  
299 less liked compared to the other stimuli, probably due to the fact that they were less familiar and for their  
300 sour and bitter taste, respectively. Apple and carrot liking scores were high, potentially because they were  
301 perceived as sweet and among the most familiar items. In children, sweetness and familiarity have been  
302 identified as the most important determinants for preferences (Laureati and Pagliarini, 2013). Almonds and  
303 plum were liked but less frequently consumed compared to CV low products. Therefore, adding less liked  
304 and familiar stimuli (i.e., plum, white cabbage and cranberries) to high and medium serving sets potentially  
305 produced a gradual decrease in intake values. This suggests that intake is more affected by acceptability and  
306 familiarity for the single stimulus included in the serving snack than by variety as such.

307 Furthermore, perception of portion size could potentially contribute to the lower intake of the CV set  
308 observed with the medium and high level of variety. Wadhera & Capaldi-Phillips (2014) reported that larger  
309 portions sizes are visually more appealing and may influence food intake by leading children to take large  
310 bites and consume more foods. It is indeed possible that children did not perceive the portions to be of equal  
311 size.

312 Another possible explanation for the lower intake of the medium and high levels of the CV set may be that  
313 some of the items in these servings were composed of small pieces (e.g. almonds and cranberries), and this  
314 will naturally lower bite size and thus increase oral processing time – two things which, in adults, have been  
315 demonstrated to reduce intake (Zijlstra, De Wijk, Mars, Stafleu, & De Graaf, 2009). Thus, the reduced  
316 consumption of these servings could be due to difficulties of eating the entire portion in the limited time  
317 period of the mid-morning break due to the increased oral processing time.

318 Finally, children may have adjusted their intake of these servings due to the increased energy density of the  
319 servings due to compensation. However, in general, ability to adjust or compensate for varying energy

320 density is primarily seen in much younger children (Cecil, Palmer, Wrieden, Murrie, Bolton-Smith, Watt,  
321 Wallis, & Hetherington, 2005).

322 The fact that adding more types of food has not effect on intake can be considered a positive finding from a  
323 practical point of view since parents do not have to insert several different fruits and vegetables in a meal to  
324 increase the child's consumption.

325 For the PV set, variety induced by using different serving styles of each stimulus within a serving did not  
326 influence intake. There is evidence that the more different the sensory properties (taste, smell, color, shape,  
327 texture) of the food are, the greater the effect of variety (Rolls, et al., 1981). For the PV set, the properties of  
328 the stimuli might not be different enough. Previous research has shown that increasing the number of colors  
329 of jelly beans in an organized serving led to greater consumption (Kahn & Wansink, 2004). Based on this  
330 finding, changing the appearance of apple and carrot by adding more cuttings of them was thought to have  
331 similar effects. This was, however, not the case.

332 Energy intake of the low level of the CV set and all PV serving sets significantly differed, despite they were  
333 composed of the same stimuli in equal amounts. It could be due to the fact that the servings were tested  
334 during break time in school classes, a time were children eat more of a food if it is convenient for them to do  
335 other things simultaneously (such as playing games and talking to peers). It is indeed easier for a child to  
336 hold a couple of big chunks of apple or carrot in the hand, as served in the PV low set, rather than the smaller  
337 pieces used in the PV low.

338 Based on the results of intake in grams, the children consumed an average intake of approximately 100  
339 grams. Information about daily consumption of fruits and vegetables during the intake measurement days  
340 were not obtained in the current study, and it is therefore not clear whether the offered mid-morning snack  
341 substituted the daily fruit and vegetable consumption or not. However, an average intake of about 100 grams  
342 of the stimuli sets is equal to half the amount that Danish children normally eat in one day (Yngve et al.,  
343 2005), and corresponds to about 20% of the recommended daily intake (Pedersen et al., 2010). In Danish  
344 children, about 4% of vegetables and 9-10% of fruits eaten in one day are consumed as a mid-morning  
345 snack, whereas the majority of vegetables are consumed at lunch and dinner, whereas fruits are mainly eaten  
346 as an afternoon snack (Hoppe et al., 2009). If 100 grams of fruits and vegetable are already eaten in the mid-  
347 morning, it should be manageable to consume the recommended amount of fruits and vegetables.

348 As for the intake data, rated liking affected intake within the CV but not the PV serving set. Rated liking of  
349 CV medium set was significantly lower than the other variety levels. This difference might be explained by  
350 the low liking obtained at the baseline for white cabbage and cranberry, which were added to CV medium set  
351 to enhance variety. For PVs liking scores, the three levels did not differ significantly. Thus, we can assume  
352 that stimuli shapes were not influential enough to make a change in children preference. A previous study  
353 has demonstrated that more advanced cuttings were preferred over simple cuttings (Olsen, Ritz, Kramer, &  
354 Møller, 2012a), which was also confirmed in the pilot study of the present work. It is possible that, in the  
355 present study, more advanced cuttings, e.g. stars or dinosaurs, would have led to higher intakes and liking.  
356 The same trend of rated liking was observed for ranked liking in CVs, whereas within PVs the differences  
357 between variety levels were more pronounced than that measured with the rating scale. However, correlation  
358 analysis between intake and liking data showed that only rated liking correlated with children's consumption  
359 of the snack servings. Often the terms "preference" and "liking" are used interchangeably, and preference is  
360 frequently misused as a synonym for liking. However, preference indicates that among two or more  
361 products, one product is preferred over another, whereas liking refers to an immediate qualitative, hedonic  
362 evaluation of a product without a direct comparison with other products (Mela, 2001).

363 Despite a correlation between ranking and rating has been clearly demonstrated in child studies (Liem &  
364 Zandstra, 2009; Olsen, Kildegaard, Gabrielsen, Thybo, & Møller, 2012) the two methods evaluate two  
365 different things, preference and liking, respectively. The ranking test provides information on which of the  
366 products the children prefer least and most as a ranking test forces children to make a rank order of the  
367 products. A test of children's preferences does not necessarily provide information about whether children  
368 actually like the products. In contrast, the rating method gives children the possibility to state the degree of  
369 how much they like the products. It is essential to be aware of this difference (Kildegaard et al., 2011).

370 Other variables that can have an impact on intake and liking of fruits and vegetables were investigated in the  
371 present study. Children's intake of the snack servings was influenced by the person who prepared it (e.g.  
372 parent or child) (Hearn, Baranowski, Baranowski, Doyle, Smith, Lin, & Resnicow, 1998). As earlier  
373 mentioned, since children come to like what become familiar to them, involving children in the preparation  
374 of their foods could be a good method to increase the consumption.

375 A negative relationship between fussiness, measured through CEBQ, and liking for the CV set was found.  
376 Fussiness describes the unwillingness to eat many kind of foods (Dovey, Staples, Gibson, & Halford, 2008;  
377 Galloway, Lee, & Birch 2003). Our result is consistent with data from several previous works that showed  
378 the inverse relation between children food neophobia and liking or consumption of new and disliked product,  
379 such as fruits and vegetables (Carruth, Skinner, Houck, Moran, Coletta, & Ott,1998; Koivisto, Hursti, &  
380 Sjöden, 1997; Laureati, Bergamaschi, & Pagliarini, 2014; Laureati, Bergamaschi, & Pagliarini, 2015). For  
381 PV set an unexpected positive relation between liking scores and level of fussiness was shown. It could be  
382 due to the stimuli used for the three PV set levels, apple and carrot, as they are both very familiar to children,  
383 so they are liked even among fussy children (Laureati, Bertoli, Bergamaschi, Lewandowsky, Giussani,  
384 Battezzati, & Pagliarini, 2015).

385 In conclusion, the hypothesis that CV sets would be consumed in greater amounts than PV sets due to the  
386 greater sensory variability of the products was not confirmed. Our study indicates that adding more foods to  
387 a serving in a meal can decrease the consumption and that adding different cuttings of the same foods  
388 doesn't influence children's intake. Results also suggest that consumption is more affected by acceptability  
389 and familiarity for the stimuli than by variety.

390 Exposing children at school during mid-morning break to a variety of snacks consisting of fruits, nuts and  
391 vegetables may be a good method to increase children's familiarity, liking and thus intake of these foods.

392 This study shows that variety in a meal may influence food consumption in school-aged children and it is  
393 worth considering to promote healthy eating.

394 One of the strengths of the present paper is that it is an ecological study conducted in an actual mealtime  
395 situation. The school as a naturalistic environment is an important point to consider when studying factors  
396 linked to food behavior, especially with children. The present study had some limitations. The study  
397 participants all attended the same school placed in Copenhagen, and this population might not give an  
398 adequate representation of Danish children. The stimuli used were not the same across the CV. To establish  
399 whether the modification of energy intake was due to variety and not other influencing factors, research in a  
400 more controlled environment might be needed. Also, the stimuli used might have to be more similar with  
401 regard to sensory attributes such as texture, appearance, bite size, oral processing time, energy density, and  
402 liking level among. It is however uncertain how similar the stimuli can be and still produce an effect of

403 variety. It should further be investigated how many foods should be added to a serving to see an effect of  
404 variety on intake and liking.

405

406 ***Contribution to the paper***

407           The author's responsibilities were as follows: A. O., V. B. and W. B. designed the study,  
408 V.B., A.O. and S. Z. conducted research, V. B. and M. L. analyzed data, all the authors interpreted the data,  
409 V. B. wrote the paper, and V. B. and A.O. had primary responsibility for the final content. All authors  
410 revised the manuscript, read and approved the final version.

411

412 ***Acknowledgements***

413           The study was financially supported by the Nordea Foundation under the research project  
414 OPUS, '*Optimal well-being, development and health for Danish children through a healthy New Nordic*  
415 *Diet*'. The authors report no conflicts of interest.

416

417



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535 Organization*, 85(9), 649-732.
- 536

537 **Table 1.** Participants' description.

Characteristics	Number or mean $\pm$ SEM
Children	132
Gender distribution	69 boys, 63 girls
Age (years)	9.60 $\pm$ 0.05
Class	59 3 <sup>rd</sup> grade, 73 4 <sup>th</sup> grade
BMI (kg/m <sup>2</sup> )	17.2 $\pm$ 0.2
BMI z-score <sup>1</sup>	0.39 $\pm$ 0.08

<sup>1</sup>The WHO2007 data are used as reference population (De Onis, Onyango, Borghi, Siyam, Nishida, Siekmann, 2007)

538

539 **Table 2.** Familiarity degree (score 3), average liking scores (range 1-7, means  $\pm$  SEM), and frequency of  
540 consumption degree (scores 4 and 5), of the pilot study products.

Products	Familiarity %	Liking score <sup>1</sup>	Frequency %
Pear	83.3	6.6 <sup>a</sup> $\pm$ 0.3	55.6
Red apple	94.4	6.3 <sup>a</sup> $\pm$ 0.4	83.3
Cranberry	44.4	5.1 <sup>b</sup> $\pm$ 0.4	22.2
Almond	83.3	5.6 <sup>b</sup> $\pm$ 0.4	50.0
Parsley root	16.7	3.6 <sup>d</sup> $\pm$ 0.4	0.0
Beetroot	22.2	3.8 <sup>d</sup> $\pm$ 0.4	5.6
White cabbage	61.1	5.2 <sup>b</sup> $\pm$ 0.4	27.8
Plum	94.4	6.4 <sup>a</sup> $\pm$ 0.3	55.6
Green apple	88.9	6.4 <sup>a</sup> $\pm$ 0.2	72.2
Red currant	50.0	4.9 <sup>bc</sup> $\pm$ 0.4	0.0
Hazelnut	66.7	4.6 <sup>c</sup> $\pm$ 0.5	11.1
Parsnip	22.2	4.2 <sup>c</sup> $\pm$ 0.4	11.1
Carrot	94.4	6.3 <sup>a</sup> $\pm$ 0.2	100.0
Kohlrabi	16.7	4.1 <sup>c</sup> $\pm$ 0.5	5.6
Brussel sprout	44.4	4.3 <sup>c</sup> $\pm$ 0.5	5.6

<sup>1</sup> Average liking scores with different letters are significantly different (p<0.05).

541

542

543 **Table 3.** Serving sets stimuli presentation, ('Classical Variety', CV and 'Perceived Variety', PV) and their  
 544 variety levels (*low*, medium and high).

	<b>'Classical Variety' (CV)</b> (number of different food varies)	<b>'Perceived Variety' (PV)</b> (serving style varies)
<b>Low</b> (2 items)	green apple (slices) 100g – carrot (sticks) 100g	green apple (chunks) 100g – carrot (chunks) 100g
<b>Medium</b> (4 items)	green apple (slices) 50g – carrot (sticks) 50g dried cranberry (whole) 50g – white cabbage (pieces) 50g	green apple (chunks) 50g – carrot (chunks) 50g green apple (slices) 50g – carrot (sticks) 50g
<b>High</b> (6 items)	green apple (slices) 33g – carrot (sticks) 33g dried cranberry (whole) 33g – white cabbage (pieces) 33g plum (slices) 33g – almond (whole) 33g	green apple (chunks) 33g – carrot (chunks) 33g green apple (slices) 33g – carrot (sticks) 33g green apple (triangles) 33g – carrot (slices) 33g

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548 **Table 4.** Overview of the main study experimental design.

<b>Baseline measurements</b>	2 days	Measurement of familiarity, liking and frequency of consumption for each presented snack vegetable
<b>Intake measurement</b>	3 weeks (2 sessions per week)	Presentation of the six serving styles to each class. Measurement of each serving styles intake.
<b>Overall rated and ranked liking measurements</b>	1 days	Measurement of overall liking and overall ranking of liking for the six serving styles served
<b>Anthropometrics measures</b>	1 day	Measurement of height and weight
<b>Parent questionnaire</b>	2 weeks	Delivery and collection of the parent questionnaire to each child involved

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550

551 **Table 5.** Average familiarity (score 3), liking scores (range 1-7)  $\pm$  SEM, and frequency of consumption  
 552 (scores 4 and 5) of the main study products (n=135).

<b>Stimuli</b>	<b>Familiarity %</b>	<b>Liking score<sup>1</sup></b>	<b>Frequency %</b>
Apple	98.3	6.5 <sup>a</sup> $\pm$ 0.1	86.6
Carrot	97.5	6.2 <sup>ab</sup> $\pm$ 0.1	89.1
Almond	94.8	5.9 <sup>b</sup> $\pm$ 0.1	63.0
Plum	90.9	5.9 <sup>b</sup> $\pm$ 0.1	52.1
Cranberry	64.0	5.0 <sup>c</sup> $\pm$ 0.1	18.5
White cabbage	54.2	4.3 <sup>d</sup> $\pm$ 0.1	11.8

<sup>1</sup>Average liking scores with different letters are significantly different (p<0.05).

553

554 **Table 6.** Correlation coefficients and their p values between intake of serving sets (CV and PV) and levels  
 555 (low, med, high) and corresponding rated and ranked liking scores.

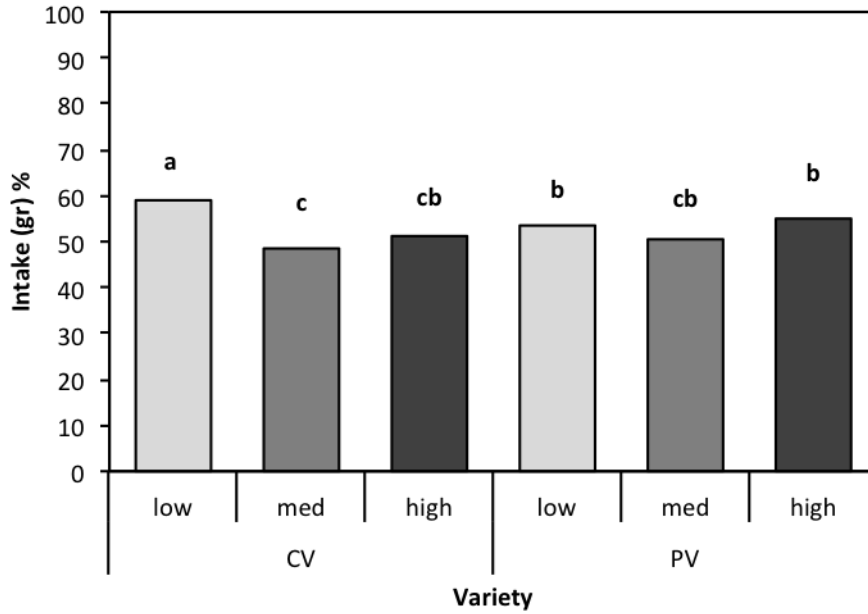
<b>Serving sets</b>		<b>Rated liking</b>		<b>Ranked liking</b>	
		<b>r</b>	<b>p value</b>	<b>r</b>	<b>p value</b>
CV set	low	0.14	0.12	0.07	0.44
	med	0.32	<0.001	0.16	0.08
	high	0.29	<0.001	0.20	0.06
PV set	low	0.12	0.16	-0.02	0.84
	med	0.23	0.01	-0.17	0.06
	high	0.22	0.01	0.08	0.36

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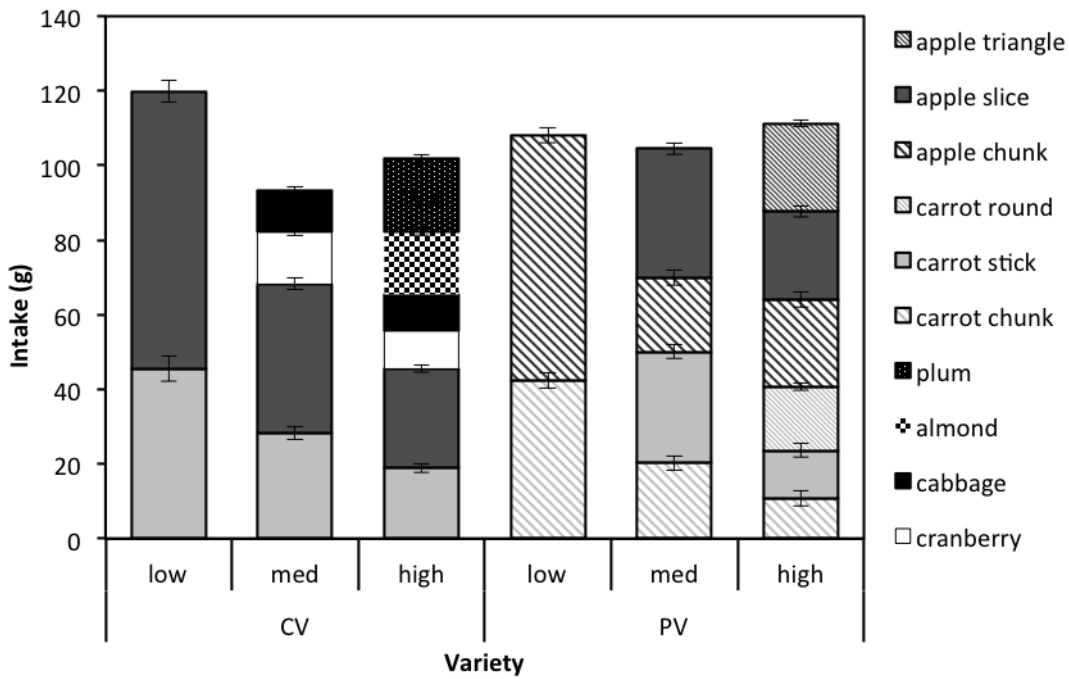
558 **Figure 1.** Mean intake values ( $\pm$  SEM) of Classical Variety (CV) and Perceived Variety (PV), and their  
 559 variety levels (low, medium, high); (different letters denote significant differences between and within the  
 560 different variety condition).



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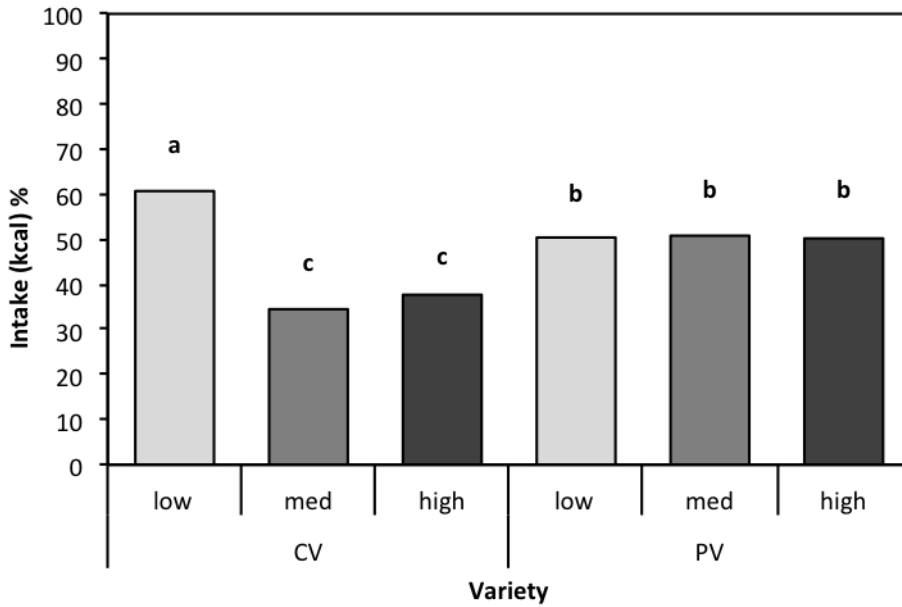
563 **Figure 2.** Intake of single snack item composed Classical Variety (CV) and Perceived Variety (PV)



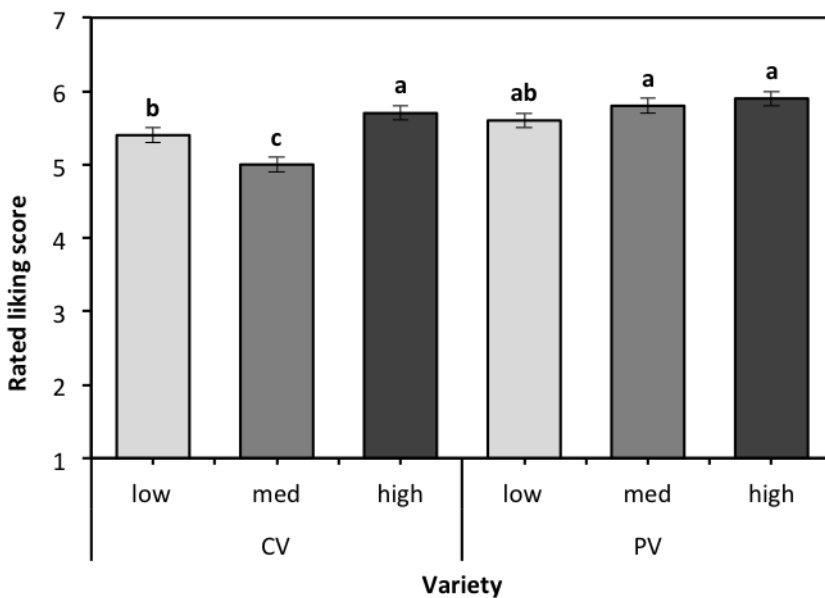
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566 **Figure 3.** Energy intake (kcal)  $\pm$  SEM of snack vegetables composing serving sets, Classical Variety (CV)  
 567 and Perceived Variety (PV), and their variety levels, *low*, *med*, *high*; (different letters denote significant  
 568 differences between and within the different variety condition).

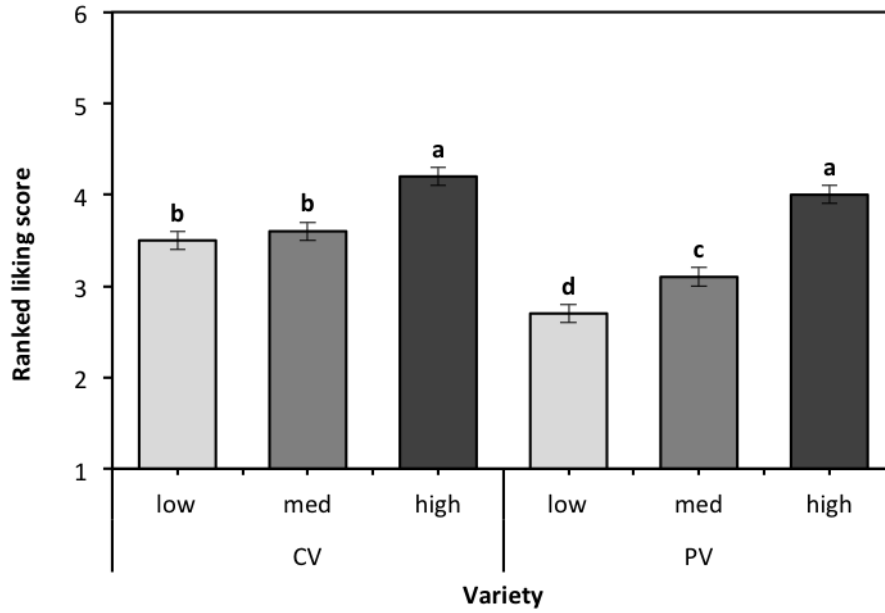


569  
 570 **Figure 4.** Mean rated liking (degree of liking from 1 to 7 point scale) scores (range 1-7) for Classical Variety  
 571 (CV) and Perceived Variety (PV), and their variety levels (low, medium, high); (different letters denote  
 572 significant differences between and within the different variety condition).



573  
 574

575 **Figure 5.** Ranked liking (categorization from most to less preferred) scores for Classical variety (CV) and  
576 Perceived variety (PV), and their variety levels (*low, med, high*); (different letters denote significant  
577 differences between and within the different variety condition).



578